

The Learning and Skills Council exists to make England better skilled and more competitive.

We have a single goal: to improve the skills of England's young people and adults to ensure we have a workforce of world-class standard.

www.lsc.gov.uk/eastmidlands

Train to Gain Service



Learning Skills Council

This skills service supports businesses of all sizes and from all sectors, to ensure their staff are suitably qualified, at a time and place to suit your needs.

Train to gain gives your businesses access to:

- impartial, expert advice;
- high quality, flexible training through a network of quality assured training providers;
- staff development subsidies;
- leadership and management support; and
- pre-employment support for new entrants to the workplace.

For more information on the Train to gain service, please visit

www.traintogain.gov.uk or call free on **0800 015 55 45**

Making the Skills Pledge



Leading learning and skills

The Skills Pledge is:

- A public, voluntary commitment made by the leader of an organisation to qualify their workforce to at least Level 2 qualifications; and
- A promise to drive a business forward by training employees.

You can follow the independent online route or be supported by a Train to Gain Broker

For more information about the benefits of making the Skills Pledge view

www.inourhands.lsc.gov.uk/employersskillspledge

To arrange an appointment with a Train to Gain Broker

call 0800 015 55 45

Apprenticeships



Leading learning and skills

- Apprenticeships provide training in over 80 industry sectors, covering 160 apprenticeships, from construction, engineering, retail, hospitality to equestrianism.
- Apprentices can be existing or new employees aged 16-55 years old.
- To find out more about Apprenticeships and to arrange a visit from an

Apprenticeship expert call **0800 0150 400** or visit

www.apprenticeships.org.uk/wanttoemployanapprentice

Business Link

provides a local access point to regional support from a national network of information and advice to help you start, maintain or grow any aspect of your business.

For more information, call **0845 058 6644** email info@businesslinkem.co.uk or visit the award winning website www.businesslink.gov.uk/eastmidlands



Business Link

offers access to complementary support to help employers ensure their people have the right skills to do the best job by identifying needs, pinpointing the right training and any funding initiatives available to aid business performance.

For more information, call **0845 058 6644** email info@businesslinkem.co.uk or visit the award winning website www.businesslink.gov.uk/eastmidlands





the first choice
for organisational improvement

EMQC Ltd
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www.emqc.co.uk



INVESTORS IN PEOPLE



Assessment Services



EMQC Ltd is committed to supporting organisational improvement. As the first Investors in People centre to be established in the UK, we have over 15 years experience of working with organisations of all sizes and sectors to provide support, assessment and accreditation of National Quality Standards.



INVESTORS IN PEOPLE

The Investors in People Standard is a single framework for business improvement designed to advance an organisation's performance through the development of its people.



The **matrix** Standard is a national Quality Standard for organisations delivering information, advice and guidance (IAG) services for learning and/or work.



Lexcel is the Law Society's practice management quality mark, written specifically for the legal profession as a management tool to address the particular needs of legal practices.



Customer Service Excellence is the Government's customer service standard. It offers a unique improvement tool to help those delivering public services put their customers at the core of what they do.



The sfedi/ILM endorsed business support standards offer a professional competence framework and accreditation for Business Advisers.

Business Support



At EMQC, understanding your business requirements is at the centre of our offering, and our associates will work with you to deliver solutions that are right for your organisation.

We work with an extensive number of experienced professionals and based on your requirements we will assign the right person to provide advice and action centred plans to support you in the achievement of your business goals and objectives, be it development of staff or increased bottom line profits.

Whether you are working towards an assessment or just need standalone independent business advice, our advisory services include:

- **In-house training and workshops**
- **Tailored advice to support your business objectives**
- **Leadership and Management Development**
- **Development and implementation of practices and procedures**
- **Facilitators for working groups**
- **Mentoring and Coaching support**



NEXT STEPS

For more information on any of our services, contact us on

01332 291871

info@emqc.co.uk

East Midlands Development Agency

One of nine Regional Development Agencies
in England set up in 1999 to bring a regional
focus to economic development.



A Flourishing Region

- Our shared vision is that by 2020 the East Midlands will be a *flourishing region*. A region made up of growing and innovative businesses.
- *emda's* Strategy for Business Support, “**Encouraging Business Success**”, outlines our aim ‘to help SMEs in the region start, grow and compete more effectively and more profitably’.
- The Strategy will be available from **October 2008**.

Business Support in the region

- *emda* have developed a series of initiatives to support higher value activities in new and existing businesses.
- We support new companies (via the Business Link Start-Up Service)
- Offer specialist support through our Business Champions initiative and the Manufacturing Advisory Service
- We oversee a variety of funding packages to support businesses at all stages of development and growth.



For information on how to access support for all of your business needs visit www.emda.org.uk and www.businesslinkem.co.uk

Business Link provides the information, advice and support needed to start, maintain and grow a business. Enquiry line 0845 058 6644



- Derbyshire and Nottinghamshire

3,600 members



- Leicestershire

1,122 members



- Lincolnshire

881 members



- Northamptonshire

1,120 members



Effective Business Support:

- Networking
- Lobbying
- Business training
- International trade services
- Information
- Free services/money saving discounts

**Derbyshire and
Nottinghamshire Chamber**

Tel: 0845 601 1038

Email: membership@dncc.co.uk

www.dncc.co.uk

Leicestershire Chamber

Tel: 0116 2471800

Email:
leics@chamberofcommerce.co.uk

www.chamberofcommerce.co.uk

Lincolnshire Chamber

Tel: 01522 523333

Email: enquiries@lincs-chamber.co.uk

www.lincs-chamber.co.uk

Northamptonshire Chamber

Tel: 01604 490414

Email: info@northants-chamber.co.uk

www.northants-chamber.co.uk

Working together with employers



Jobcentre Plus | Aims and objectives

Jobcentre Plus aims to provide work for those who can and support for those who cannot, by:

- working with employers and our partners to increase employment and reduce unemployment,
- helping disadvantaged people into work, as a route out of poverty,
- providing financial support as a safety net for people of working age while they are out of work, and
- addressing inequalities of opportunity.

Introduction

Working in partnership with others is vital if we are to be successful in delivering a modern and effective service for our customers. In the East Midlands, Jobcentre Plus is committed to understanding the aims and objectives of its partners to deliver work for those who can and support for those who cannot.

By working with employers, partners and others to achieve their goals and ours, and by consistently identifying and sharing best practice to enhance customer service, we can most effectively act to deliver our objectives of moving people into work.

I would welcome your comments on how our partnership working can be improved. Please feel free to contact me at:

karen.foulds@jobcentreplus.gsi.gov.uk

Karen Foulds

Customer Services Director, Jobcentre Plus East Midlands

Right people, right job

jobcentreplus

Local employment partnerships (LEP)

A message from the Prime Minister

Today, with two-thirds of a million vacancies in the UK, the biggest challenge to full employment is not a lack of jobs but a lack of skills and a lack of links between people who need jobs and employers who need people.

To compete and succeed in a dynamic world economy you need a skilled workforce at every level. Business knows it and the Government knows it.

Local Employment Partnerships can help. Hundreds of employers from a wide range of sectors, including several of Britain's leading companies, have already realised this. They have committed to these partnerships and are starting to reap the benefits.

In Local Employment Partnerships, through Jobcentre Plus we work closely with employers like you to help you access more people with ready-to-work skills and a ready-to-work attitude. In return we ask you to open up your job opportunities to a wider pool of talent.

More and more employers are joining Local Employment Partnerships every week. I urge you to do the same, and make a real difference to your local communities, your business and our country.

Rt. Hon. Gordon Brown

Sign up to Local Employment Partnerships

Signing up to Local Employment Partnerships links you up with candidates that are job-ready, when you need them.

As part of a LEP you'll get a specialist recruitment service and access to other benefits to help you tap into a wider talent pool and find the right people for your business.

If you would like to find out more get in touch with one of the contacts on the next page.

'Signing up to the Local Employment Partnership will help us build a more sustainable business that has a positive impact on the communities in which we operate.'

**John McDonough, Chief Executive,
Carillion**

'LEPs are benefiting employees, employers and the wider community as more people are brought back into work within their local community, and we are proud to be playing our part.'

**Justin King, Chief Executive,
Sainsbury's**



Contacts

There are an estimated 283,000 businesses in the East Midlands, the majority of which are sole traders or small and medium enterprises.

Jobcentre Plus works with individual companies, employer organisations and other partners to put in place the best possible recruitment solutions.

Jobcentre Plus handlers, on average, over 30,000 new vacancies each month in the East Midlands. According to a 2007 survey, 44,000 businesses advertised a total of 247,000 vacancies using external sources during 2006. 42% of these vacancies were advertised through Jobcentre Plus. The same survey also showed that 81% of employers who asked Jobcentre Plus to handle their vacancies were satisfied with our systems, approach and our overall professionalism.

We work increasingly closely with partners including Business link, Chambers of Commerce and the Learning and Skills Council to inform employers about changes in legislation, to promote the benefits of a diverse workforce and to offer advice on the various levels of support available for recruitment.



Employers can contact us for advice on a range of recruitment matters or to place a vacancy by calling Employer Direct on **0845 601 2001** or visiting www.jobcentreplus.gov.uk. Vacancies will be displayed on the Jobcentre Plus website (the UK's largest recruitment website) and on touch screen job points in all our offices.

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Jackie Thompson – Employer Engagement Manager, Nottinghamshire
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Leading learning and skills

This FREE event is funded by the Learning and Skills Council East Midlands.

Supported by:

- Business Link,
- EMQC Ltd
- East Midlands Development Agency,
- East Midlands Chambers of Commerce,
- Jobcentre Plus

and endorsed by CBI East Midlands.