

## **PRESS RELEASE**

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19 August 2008

### **Train to Gain helps South Derbyshire company explode profits with £40k training**

A South Derbyshire company has increased productivity and staff retention thanks to a £40,000 training drive coordinated by Loughborough College and funded by Train to Gain, a service funded by the Learning and Skills Council (LSC) to help businesses succeed.

Swadlincote-based TNT Archive Services, which offers secure off site storage at its purpose-built archiving facilities, has been working with the college to put 80 staff through an NVQ Level 2 in Information and Library Services.

Train to Gain is covering the cost of the training as part of its commitment to improving productivity and competitiveness by making sure employees have the right skills to do the right job.

The course is being delivered on an individual basis, with 20 staff going through in four stages. The first group completed their NVQ with a 100 per cent pass rate. The NVQ includes lessons on customer services, health and safety, and good practice in managing archives.

One employee, Amy-Jayne Hinks, 25, from Swadlincote said: "I am really enjoying the course, it's practical and I can really see the benefit within the whole organisation. Our assessors, Helen and Gaynor, have become part of our team."

Clare Holden, Loughborough College Learning Resources Manager, and course Leader for the NVQ said: "It has been a real challenge for us at the College to coordinate this course for so many people. We took the decision to employ two assessors to work full time alongside staff at TNT, which has really helped to



ensure that all the employees have access to a high level of support. As a result of this, and word of mouth within the company, TNT have asked us to set up training for another 80 members of staff next year too.”

Tim Robb, Divisional General Manager for TNT Archive Services, said: “The training process has already been a huge success. Our employees are gaining a lot from the training and are already able to use their new skills in their day to day work. It has provided a broad spectrum of knowledge for employees within TNT Archive Services and we are delighted our first batch has come through with a 100% pass rate!”

TNT Archive Services offer secure off-site storage at a purpose-built archiving facility for paper and box files, computer tapes and audio-visual media. Clients include local hospital trusts, commercial companies and the public services

All companies across the country can access Train to Gain services. Developing skills across the county is vital to increase productivity, support advances in enterprise and innovation and improve our economic well being. For more information on Train to Gain telephone 0800 015 55 45 or visit

[www.traintogain.gov.uk](http://www.traintogain.gov.uk)

#### **NOTES TO EDITORS:**

- 1. Photographs of the team celebrating their success are available on request. Photo caption left to right: Mary Wilkins, John Grice, Gaynor Noon, Sarah Smith, Carol Hawtin. Please contact Gaby Hateley at COI News & PR East Midlands on 0115 971 2797.**
2. Train to Gain is a Skills Brokerage service, managed and funded by the Learning and Skills Council (LSC) that helps employers find the training they need for their employees. Train to Gain links employers with skills brokers who work individually with them to find out what their employees’ training needs are, work out a training plan, and then help to find the right training for them. The Train to Gain Skills Brokerage service is free and impartial.
- 3. What does Train to Gain offer employers?**  
These days, making sure your business is more productive and competitive is a real challenge. The Train to Gain service can help you get

the right skills to do the best job, through improving access to good quality training. It's a service that does three things:

- It provides a free and independent look at what skills your business needs – now and in the future. An independent Skills Broker who knows your region and your industry works with you to find out what training could make a real difference to your business.
- It helps you pick the right people to do training. Once you and the Skills Broker find out what your business needs are, they then work with you to find the right training provider. It's important that the training is done in a way that meets your business' needs.
- It helps you get the most from your training investment. The Skills Broker can also help find out the best ways to pay for the training, since they know what financial support might be available to you.

**ISSUED ON BEHALF OF THE LEARNING AND SKILLS COUNCIL BY COI  
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