

## Learning & Skills Council Kent and Medway - ESF Co-Financing Contracts 2004-08

### ESF Round 6 – September 2003

| ESF Measure and Specification                  | Organisation and Contact Details   | Description of the Project Activity  | Contract Value |
|--|--|--|----------------|
| 1.2.1 - Bridge to Learning                     | Kent County Council (delivered through Key Training Services) in conjunction with a range of partners<br>Contact Name: Lesley Nicholson<br>Email: <a href="mailto:Lesley.Nicholson@kent.gov.uk">Lesley.Nicholson@kent.gov.uk</a> | This programme will provide outreach activities to disadvantaged 16 and 17 year olds not engaged in learning or employment to support and motivate them to take up training and education opportunities or employment with learning.   | £800,138       |
| 1.2.2 - Personal Development Opportunities     | Instant Muscle Limited<br>Contact Name: Garon Hawkes<br>Email: <a href="mailto:ashford@instantmuscle.org.uk">ashford@instantmuscle.org.uk</a>  | This programme will offer additional physical and personal development opportunities to 16 and 17 year olds participating in the LSC mainstream funded Entry to Employment programme.  | £299,492       |
| 2.1.1 - Basic Skills Access (Essential Skills) | Kent County Council (delivered through Key Training Services)<br>Contact Name: Lesley Nicholson<br>Email: <a href="mailto:Lesley.Nicholson@kent.gov.uk">Lesley.Nicholson@kent.gov.uk</a>   | This programme will equip the most hard to help 16 and 17 year olds who are not able to access traditional methods of class teaching with the essential literacy, numeracy and English language skills to enable them to progress to further learning and employment.<br><b>This project has now finished.</b> | £135,499       |
| 2.1.2 – Entry to Employment Enhancement        | Kent County Council (delivered through Key Training Services) in partnership with other organisations<br>Contact Name: Lesley Nicholson<br>Email: <a href="mailto:Lesley.Nicholson@kent.gov.uk">Lesley.Nicholson@kent.gov.uk</a> | This programme will improve the ability of unemployed 16 and 17 year olds participating in the LSC mainstream funded Entry to Employment programme to acquire essential skills and progress to accredited learning and employment.   | £703,803       |

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| 2.2.1 – Inclusion in Learning                                      | Kent County Council LEA in partnership with Medway Council, schools and other partners<br>Contact Name: Liz Martin<br>Email: <a href="mailto:Liz.Martin@kent.gov.uk">Liz.Martin@kent.gov.uk</a>                       | This programme will increase attainment and retention of pupils at 16 by providing additional support and activities focussed on 13-16 year olds at risk of being excluded or excluded from school.   | £1,087,323     |
| 3.1.1 – Apprenticeship Progression to HE – Phase 1                 | Canterbury Christchurch University College in partnership with Aim Higher / Partnerships for Progression<br>Contact Name: Angela Jenkins<br>Email: <a href="mailto:A.J.Jenkins@kent.ac.uk">A.J.Jenkins@kent.ac.uk</a> | This programme will investigate the potential for people attaining Advanced Modern Apprenticeships (AMAs) to then pursue more advanced learning in higher education.<br><b>This project has now finished.</b>   | £14,983        |
| 3.1.2 – Partner Capacity Building – Community and Voluntary Sector | CVS Medway in conjunction with a range of partners<br>Contact Name: Alison Dyke<br>Email: <a href="mailto:Alison@cvsmedway.org.uk">Alison@cvsmedway.org.uk</a>  | This programme will provide customised, modular training for the staff of voluntary sector groups, as well as volunteers, based in North Kent who are involved in offering services and support to disadvantaged people.  | £295,917       |
| 3.1.3 – Guidance for Progression                                   | Careers Enterprise acting as lead body for the Kent Guidance Consortium<br>Contact Name: Hugh Joslin<br>Email: <a href="mailto:Hugh.Joslin@vtplc.com">Hugh.Joslin@vtplc.com</a>                                       | This programme will provide careers and learning guidance to adults in the County aged 19+ via the Kent Guidance Consortium. It will be targeted at individuals who are low achievers/non-participants in learning and aim to progress them to level 2 / 3 accredited learning. | £457,516       |
| 3.1.5 –Upskilling Older Workers                                    | Skillnet in conjunction with partners<br>Contact Name: Kate Fairweather<br>Email: <a href="mailto:kate@skillnet-training.co.uk">kate@skillnet-training.co.uk</a>  | This programme will raise the skills of older workers (45+) who are recently redundant or retired or have been notified of redundancy and who wish to continue full or part time paid or unpaid employment.   | £299,350       |

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| 3.1.6 – Head Start for Ex-Offenders (CRAFTED) | Kent County Council acting as lead organisation for a range of partners<br>Contact Name: Ken Mackenzie<br>Email: <a href="mailto:Ken.Mackenzie@kent.gov.uk">Ken.Mackenzie@kent.gov.uk</a>   | This programme will provide learning opportunities leading to recognised qualifications and a progression route to meet the specific needs of ex offenders and those on probation.   | £300,000       |
| 3.1.7 – Outreach for Basic Skills             | Kent Adult Education Service in conjunction with a range of partner organisations<br>Contact Name: Chris Maher<br>Email: <a href="mailto:Chris.Maher@kent.gov.uk">Chris.Maher@kent.gov.uk</a>   | This programme will target individuals who are most hard to reach and living in disadvantaged areas and provide them with learning opportunities which identify basic skills needs and enable progression to accredited basic skills provision.  | £498,529       |
| 3.1.8 – Training for Independence             | Blackthorn Trust working with partner organisations<br>Contact Name Charles Bicker<br>Email: <a href="mailto:Charles@blackthorn.org.uk">Charles@blackthorn.org.uk</a>   | This programme will address the learning, skills and support needs of people with severe learning and mental health disabilities, developing the skills they need to take part in community and working life.  | £400,000       |
| 3.1.10 – Developing the Childcare Workforce   | Canterbury College in conjunction with other FE Colleges and Medway Early Years and Childcare Service<br>Contact Name: Debbie Ribchester<br>Email: <a href="mailto:d.ribchester@cant-col.ac.uk">d.ribchester@cant-col.ac.uk</a>             | This programme will deliver a customised package of training to existing childcare workers to comply with national childcare standards and to meet the needs of the local childcare strategy.  | £340,176       |
| 3.1.11 – Achievement in the Care Sector       | Kent Community Housing Trust in partnership with local authorities, employer bodies and other partner organisations<br>Contact Name: Pauline Parrott<br>Email: <a href="mailto:Pauline.Parrott@kcht.org.uk">Pauline.Parrott@kcht.org.uk</a> | This programme will support activities that will encourage recruitment and retention in the care sector for those aged 24 or over, including training to NVQ levels 2-4 through a co-ordinated approach. It will support employers and employees in private sector care homes and providers of domiciliary care. | £800,000       |

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| ESF Measure and Specification                    | Organisation and Contact Name   | Description of the Project Activity   | Contract Value |
|--|---|---|----------------|
| 3.2.1 – Employee Skills Development in SMEs      | Canterbury College in partnership with Thanet College, Kent Tourism and Kent Adult Education Service<br>Contact Name: Lisa Walter<br>Email: <a href="mailto:l.walter@cant-col.ac.uk">l.walter@cant-col.ac.uk</a>                            | This programme will develop and provide a customised set of training programmes targeted at the Hospitality and Tourism sectors.  | £162,050       |
| 3.2.1 – Employee Skills Development in SMEs      | Mid Kent College in conjunction with North West and South Kent Colleges and other partner organisations<br>Contact Name: Gill Burns<br>Email: <a href="mailto:gill.burns@midkent.ac.uk">gill.burns@midkent.ac.uk</a>                        | This programme will develop a customised set of training programmes and pilot training to the Transport and Distribution sectors.   | £249,360       |
| 3.2.2 – Expanding Construction Skills            | UCATT in partnership with South Kent Centre of Vocational Excellence (COVE), other FE Colleges, CITB and employer organisations<br>Contact Name: Jeff Hopewell<br>Email: <a href="mailto:jhopewell@ucatt.org.uk">jhopewell@ucatt.org.uk</a> | This programme will help to increase the number of people working in the construction industry and deliver training up to NVQ Level 3 to existing workers within the industry.  | £592,700       |
| 3.2.4 – Information and Advice for SME Employees | Careers Enterprise acting as lead body for the Kent Guidance Consortium<br>Contact Name: Hugh Joslin<br>Email: <a href="mailto:Hugh.Joslin@vtplc.com">Hugh.Joslin@vtplc.com</a>   | This programme will provide enhanced information and advice for employers via the Kent Guidance Consortium through the brokerage activity. The advice offered will focus on SME's with skills shortages   | £443,126       |
| 4.1.1 – Skills Advisory Service                  | Business Link Kent<br>Contact Name: Dawn Jones<br>Email: <a href="mailto:Dawn.Jones@businesslinkkent.com">Dawn.Jones@businesslinkkent.com</a>   | This programme will create an impartial, co-ordinated Skills Advice and Brokerage Service, which will target SMEs, particularly those employing fewer than 50 employees. It will create a mechanism through which Business Link Kent will be better able to match the demand for skills development from employers and the supply of development from FE and other work based learning suppliers. | £1,129,138     |

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| ESF Measure and Specification             | Organisation and Contact Name   | Description of the Project Activity   | Contract Value |
|---|---|---|----------------|
| 4.1.1 – Skills Advisory Service           | North West Kent College<br>Contact Name: Lisa Simmonds-Davies<br>Email: <a href="mailto:lisasimmondsdavies@nwkcollege.ac.uk">lisasimmondsdavies@nwkcollege.ac.uk</a>  | This project will deliver skills solutions to business challenges and encourage a more flexible response from FE Colleges to the needs of SMEs. Six Skills Development Advisors will work to support development of responsive SME focussed learning programmes across FE Colleges to become more demand orientated towards employer needs, <b>This project has now finished.</b> | £183,015       |
| 4.2.2 – Business Excellence for SMEs      | KSS Deanery in partnership with South Kent and West Kent College Centres of Vocational Excellence (COVEs) and other partners<br>Contact Name: Stephen Lambert-Humble<br>Email: <a href="mailto:slamberthumble@kssdeanery.ac.uk">slamberthumble@kssdeanery.ac.uk</a> | The programme will encourage Dental Practice SMEs to develop their workforce and improve their competitiveness by engaging with Centres of Vocational Excellence (COVEs) and delivering Level 3 qualifications for Dental Nurses in the workplace.  | £97,216        |
| 5.1.1 - Management Development for Women  | University of Kent in partnership with 3 FE Colleges, Business Link Kent and other partners<br>Contact Name: Sue Daniells<br>Email: <a href="mailto:skd@kent.ac.uk">skd@kent.ac.uk</a>  | This programme will help women to develop their managerial skills and assist those who have taken a career break to return to work at management / supervisory level.   | £354,250       |
| 5.1.2 - Women into Skills Shortage Areas  | East Kent ITEC / Thanet Enterprise and Business Centre<br>Contact Name: Bruce Wadey<br>Email: <a href="mailto:Bruce@ekitec.co.uk">Bruce@ekitec.co.uk</a>  | This programme will target women to train to become IT technicians.   | £168,572       |
| 5.1.3 - E-Quality for Women Entrepreneurs | Business Link Kent in conjunction with a range of partners<br>Contact Name: Ivor Francis<br>Email: <a href="mailto:Ivor.Francis@businesslinkkent.com">Ivor.Francis@businesslinkkent.com</a>   | This programme will deliver training courses aimed at women entrepreneurs who especially want to set up an ICT based or internet business and develop a mentoring support network.  | £180,907       |

## Learning & Skills Council Kent and Medway - ESF Co-Financing Contracts 2004-08

### Round 6 Supplementary Tender Round – May 2004

| ESF Measure and Specification                    | Organisation and Contact Name   | Description of the Project Activity   | Contract Value |
|--|---|---|----------------|
| 3.2.5 – Management Training for Small Businesses | University of Kent in conjunction with a range of partners<br>Contact Name: Stephen Burke<br>Email: <a href="mailto:s.r.burke@kent.ac.uk">s.r.burke@kent.ac.uk</a>                        | This project will design and pilot a new innovative suite of management training modules. The focus will be on the practical application of learning to facilitate the growth and development of small firms in a high-tech business environment.   | £240,000       |
| 4.2.3 – Customised Training for SMEs             | KEITS (Kent Equine Industries Training Services)<br>Contact Name: Sally Trott<br>Email: <a href="mailto:Sally@keits.co.uk">Sally@keits.co.uk</a>  | This project will encourage employers and employees in land-based industries to embrace workforce development, improve business performance and competitiveness through vocational development and the acquisition of new skills to meet the skills shortages and changing industry needs.        | £236,500       |
| 4.2.3 – Customised Training for SMEs             | Fletcher Consultancy Ltd in conjunction with a range of partners<br>Contact Name: Shirley Fletcher<br>Email: <a href="mailto:support@padnellgrange.co.uk">support@padnellgrange.co.uk</a> | This project will promote and engage employers and providers in the bioscience and engineering / manufacturing sectors, conduct Training Needs Analyses with employers and co-ordinate, monitor and report on the design, delivery and evaluation of customised training to meet skill shortages. | £204,900       |

## Learning & Skills Council Kent and Medway - ESF Co-Financing Contracts 2004-08

### Round 8 November 2004

| ESF Measure and Specification                      | Organisation and Contact Name  | Description of the Project Activity   | Contract Value |
|--|--|---|----------------|
| 1.2.3 – Inclusive Pathways                         | Kent County Council in conjunction with a range of partners<br>Contact Name: Ken Mackenzie<br>Email: <a href="mailto:Ken.Mackenzie@kent.gov.uk">Ken.Mackenzie@kent.gov.uk</a>                                | This project will offer a range of co-ordinated services that will deliver essential skills, life skills, training and employment opportunities. It will offer access to local vocational opportunities through community improvement projects.   | £660,000       |
| 2.1.3 – Widening the Net                           | Medway Adult and Community Learning Service in conjunction with a range of partners<br>Contact Name: Lindsay Perrin<br>Email: <a href="mailto:Lindsay.Perrin@medway.gov.uk">Lindsay.Perrin@medway.gov.uk</a> | This project will help disadvantaged people by expanding the supply of new tutors of basic literacy, numeracy and language skills. Through developing complementary recruitment, support and mentoring networks with the aim of engaging new tutors of Basic Skills.                                | £392,385       |
| 3.1.12 – Capacity Building in the Voluntary Sector | West Kent College (Voluntary Action West Kent is the lead deliverer)<br>Contact Name: Viki Faulkner<br>Email: <a href="mailto:vickyfaulkner@wkc.ac.uk">vickyfaulkner@wkc.ac.uk</a>                           | This project will build the capacity and enhance the management and professional skills of employees and volunteers working in the voluntary and community sector in Kent. It will develop and deliver customised training of accredited qualifications or part awards at Level 2 or above.         | £299,441       |
| 5.1.6 – Preparing to Progress                      | Hadlow College in conjunction with a range of partners<br>Contact Name: Sarah Calcutt<br>Email: <a href="mailto:Sarah.Calcutt@hadlow.ac.uk">Sarah.Calcutt@hadlow.ac.uk</a>                                   | This project will raise career aspirations for women in part-time and casual work and encourage them to take up their options for vocational training. It will engage them in learning new skills in order to progress either into FE, to aid career change or to further their chosen career path. | £159,999       |

## Learning & Skills Council Kent and Medway - ESF Co-Financing Contracts 2004-08

### Round 8 Supplementary Round May 2005

| ESF Measure and Specification                | Organisation and Contact Name  | Description of the Project Activity   | Contract Value |
|--|--|---|----------------|
| 3.1.14 – What's Your Flava Skills Event 2006 | Recruitment Exhibitions<br>Contact Name: Simon Bennie<br>Email: <a href="mailto:Simon@recex.co.uk">Simon@recex.co.uk</a>   | What's Your Flava is an interactive, exciting and informative event aimed at inspiring young people from throughout Kent and Medway to think seriously about their futures. This two day event, held in March 2006, was filled with opportunities for visitors to participate in a wide range of 'hands-on' activities. The aim was for young people to depart with a clearer understanding of the opportunities in further education, training, employment and entrepreneurship open to them.<br><b>This project has now finished.</b> | £297,561       |
| 3.1.16 – Second Chance                       | West Kent College in conjunction with a range of partners<br>Contact Name: Alan Page<br>Email: <a href="mailto:alanpage@wkc.ac.uk">alanpage@wkc.ac.uk</a>                          | This project will encourage 16-18 year olds at risk of disengaging from learning or have dropped out of further education to remain in learning through the provision of tailored advice and support. It will also support the work of re-engagement facilitators or counsellors to target vulnerable learners, ideally before they drop out and to develop a bespoke learning plan that can help to increase motivation and reduce the tendency to drop out.   | £175,000       |
| 3.2.8 – Re-constructing the Curriculum       | South Kent College in conjunction with a range of partners<br>Contact Name: Mike O'Reilly<br>Email: <a href="mailto:mike.oreilly@southkent.ac.uk">mike.oreilly@southkent.ac.uk</a> | The project will provide a new staffing grade for the teaching of construction skills subject. It will identify construction professionals and train them to become trainers and assessors. It will provide opportunities to increase the NVQ achievement rates at L2/3 by those individuals currently working in the industry or those looking to enter the industry through the ICA or OSAT route   | £200,000       |

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|---|---|--|----------------|
| 3.2.8 – Re-constructing the Curriculum                      | North West Kent College in conjunction with a range of providers<br>Contact Name: William Barker<br>Email: <a href="mailto:williambarker@nwkcollege.ac.uk">williambarker@nwkcollege.ac.uk</a> | The project will develop new models of curriculum delivery in the construction sector. It will enable the piloting and development of a new staff structure for the teaching and development of construction within industry. This in turn will enable full-time students to achieve in a shorter timeframe as a result of work based learning opportunities as well as establishing good practice work in the development and completion of key skills.   | £200,000       |
| 3.2.9 – Champions for Apprenticeship Success                | West Kent College in conjunction with a range of partners<br>Contact Name: Alan Page<br>Email: <a href="mailto:alanpage@wkc.ac.uk">alanpage@wkc.ac.uk</a>                                     | This project will improve the achievement rates of the apprenticeship national framework qualification by young people. It aims to re-energise young people's commitment to their whole apprenticeship frameworks, through championing a new dynamic and collective strategy that prevents and anticipates the problems trainees encounter. Apprenticeship Champions will be employed by the colleges to drive this new strategy, and so achieve and sustain challenging improvement targets, not only for trainees but also for college assessors and tutors. | £250,000       |
| 5.1.7 – Pathways to Careers in Engineering and Construction | South Kent College in conjunction with a range of partners<br>Contact Name: Mike O'Reilly<br>Email: <a href="mailto:mike.oreilly@southkent.ac.uk">mike.oreilly@southkent.ac.uk</a>            | This project will promote engineering and construction sectors to young women aged 16-24 to encourage more to take up qualifications leading to careers in the engineering and construction sectors.   | £500,000       |

## Learning & Skills Council Kent and Medway - ESF Co-Financing Contracts 2004-08

Round 10 September 2005

| ESF Measure and Specification | Organisation and Contact Details  | Description of the Project Activity  | Contract Value |
|-------------------------------|---|--|----------------|
| 1.2.4 – Working Out           | South Kent College in conjunction with a range of partners<br>Contact Name; Joshua Coleman<br>E-mail ; <a href="mailto:Joshua.Coleman@southkent.ac.uk">Joshua.Coleman@southkent.ac.uk</a>         | It will deliver an intensive vocationally focused programme of learning for unemployed 16 and 17 year olds who are not ready to move into employment or engage in structured learning programmes. The programme will target 16 and 17 year olds currently not in education, employment or training, or at risk of dropping out and who are unclear about career goals and aspirations.   | £ 339,500      |
| 2.2.2 –Inclusion Plus         | Kent County Council LEA in partnership with Medway Council, schools and other partners<br>Contact Name: Liz Martin<br>E-mail : <a href="mailto:Liz.Martin@kent.gov.uk">Liz.Martin@kent.gov.uk</a> | This project will target disaffected 13-16 year olds who are at risk of dropping out of, or who have been excluded from, the education system. It will provide a range of intervention activities to improve individual attainment, motivation, reduce exclusions and increase progression routes. It will establish a pilot programme of work placements or vocationally related contact with employers that will improve development of employability skills.  | £ 246,500      |
| 3.1.17 – First Base Skills    | Canterbury College in conjunction with a range of partners<br>Contact Name: Debbie Ribchester<br>E-mail: <a href="mailto:d.ribchester@cant-col.ac.uk">d.ribchester@cant-col.ac.uk</a>             | This project will engage and support employed and unemployed adults who may be marginalised in the workforce due to a learning difficulty, a disability (including mental health) or a circumstantial disadvantage. It will develop and establish an innovative, effective and systematic programme from initial assessment and vocational profiling to tailored vocationally orientated programmes linked to work skills and experience which will lead to progression to further accredited learning or employment opportunities across Kent and Medway. | £471,282       |

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|--|---|--|----------------|
| 3.2.11 – Progression In Care                             | West Kent College in conjunction with a range of partners<br>Contact Name: Viki Faulkner<br>E-mail: <a href="mailto:vickyfaulkner@wkc.ac.uk">vickyfaulkner@wkc.ac.uk</a>                      | The project will increase the number of care industry managers and employees who are qualified at Levels 3 and 4 and encourage small businesses to set up as in-house assessment centres for NVQs. A dedicated team of trainers will create flexible learning materials and make contact with employers across Kent and Medway to publicise the scheme. 6 satellite centres will also be identified from which training will be delivered.   | £ 297,000.00   |
| 4.1.2 – Linking to Growth                                | Careers Enterprise Ltd in conjunction with a range of partners<br>Contact Name: Hugh Joslin<br>E-mail: <a href="mailto:Hugh.joslin@vtplc.com">Hugh.joslin@vtplc.com</a>                       | This project will guide and encourage employees to progress to a Level 3 qualification, particularly in key sectors, and broker solutions to meet the needs of workers who are under represented in training, such as disabled people and those from a black or ethnic minority. The project aims to increase the degree of integration between employer advice and guidance services and Next Steps information, advice and guidance and to be consistent with the emerging regional brokerage model.                                   | £ 288,500      |
| 4.2.4 – Business Skills for Environmental Sustainability | Hadlow College in conjunction with a range of partners<br>Contact Name: Mark Lumsdon-Taylor<br>E-mail: <a href="mailto:Mark.lumsdon-taylor@hadlow.ac.uk">Mark.lumsdon-taylor@hadlow.ac.uk</a> | The purpose of the project is to encourage SMEs to increase the skills of employees in managing environmental issues within their businesses and to develop the capacity of local providers to provide accredited training that can be offered on an ongoing basis when the project has been completed. The aim is also to deliver a skills development programme that will anticipate change in environmental legislation, overcome skills shortages, promote efficient environmental management practices and sustainable development. | £245,000       |

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|--------------------------------------|---|--|----------|
| 2.1.5 – Starting Out                 | North West Kent College<br>Contact Name: Ann Komzolik<br>E-mail: annkomzolik@nwkcollege.ac.uk             | It will deliver an intensive vocationally focused programme of learning for unemployed 16 and 17 year olds who are not ready to move into employment or engage in structured learning programmes. The programme will target 16 and 17 year olds currently not in education, employment or training, or at risk of dropping out and who are unclear about career goals and aspirations. The project will include provision in North West Kent, Medway and Edenbridge. | £239,176 |
| 3.2.12 – Skills for e-Generation     | Business Link Kent<br>Contact Name: Russell Plunkett<br>E-mail:<br>Russell.plunkett@businesslinkkent.com  | Business Start Up training for ICT based SMEs and digital media training for freelance professionals in creative and media sector  | £201,694 |
| 3.2.13 – Skills for Managers in Kent | Ability Professional Training<br>Contact Name: Stephen Chambers<br>E-mail: info@training.ac               | Programme offers level 3 NVQs to employees of SMEs based in North, West and Mid Kent in management (generic), and range of other occupations/sectors not covered elsewhere in Kent and Medway  | £207,800 |
| 3.2.13 – Building Foundations        | Technology Enterprise<br>Contact Name: Peter Parsons<br>E-mail:<br>Peter.parsons@technologyenterprise.com | Programme offers level 3 NVQs to employees of SMEs based in East and South Kent in management (generic) and a range of other occupations/sectors not covered elsewhere in Kent and Medway  | £207,800 |

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