



EVERYCARE (WESSEX)

Business Sector: Care
Business Size: 50-249
Region: South West


Business Profile: A nursing and care business covering Dorset which employs over 200 staff expanding into children's services and training provision to external organisations.



"Our clients get added value because they know when they engage one of our staff they will get someone who is appropriately trained and of the right calibre to meet their needs."

Stuart Truelove
 Managing Director

The challenge



Over the past 11 years Everycare (Wessex) Ltd has expanded its range of services, and today its staff work in hospitals and care homes and look after patients in the community.

NHS trusts, social services departments, primary care trusts and private individuals are among its clients. The company employs all staff directly, giving them the opportunity to work the hours that suit them.

Now the company is expanding into children's services and training provision to external organisations. Everycare has developed the scope of its training to encompass the requirements of caring for children.

The solution

The company has worked with Rita Daly, a Business Link Adviser at Train to Gain, the Government funded service whose Business Advisers help to match businesses with training needs with appropriate providers. They have also been referred to a Business Link adviser for additional advice.

The results

Director and Registered Manager, Lorrie Truelove, said, "Rita's in-depth knowledge and contacts within our industry has enabled us to access providers and consultants who are specifically relevant to our needs. She has also directed us towards the various funding opportunities that are available."

Stuart Truelove Managing Director added "Quality of staff and dependability of our service is of paramount importance. Our clients get added value because they know when they engage one of our staff they will get someone who is appropriately trained and of the right calibre to meet their needs."

What is Train to Gain?

Train to Gain is a service offering independent advice on improving the skills of your employees. The Service helps employers – of all sizes and in all sectors – to boost their business by training their staff.

Independent Business Link Advisers help you to find the right training and the right providers, and construct a training package tailored to each business.